

Best Value Matrix

Discriminator	Sibley	GSA Contractor A	GSA Contractor B
Past Performance	X		X
Availability of Personnel	X	X	
Familiarity with Program	X		
Technical Qualifications	X		
Price	X		X

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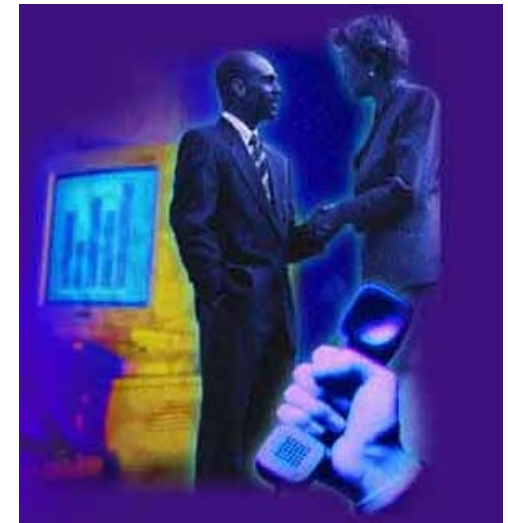


GSA Federal Supply Schedule Management, Organizational and Business Improvement Services (MOBIS)

GS-10F-0178N

January 1, 2003– December 31, 2007

- SIN 874-1:** Consulting Services
- SIN 874-2:** Facilitation Services
- SIN 874-3:** Survey Services
- SIN 874-7:** Program Integration and Project Management



Services

Sibley International is pleased to offer Management, Organizational and Business Improvement Services through the GSA Federal Supply Schedule Program, which features a streamlined procurement process for obtaining these services.

The GSA Schedule contracting method allows agencies to procure our services through our GSA Schedule contract, taking advantage of easily accessible, best value, fast-start services.

Under our GSA Schedule contract, Sibley offers its Federal customers the following services:

SIN 874-1: Consulting Services

SIN 874-2: Facilitation Services

SIN 874-3: Survey Services

SIN 874-7: Program Integration and Project Management



Benefits

Benefits to Agencies:

Preferred Vehicle for Services...

- Creative, streamlined, Federal procurements in line with National Performance Review and other Federal Objectives to improve contracting methods.
- In full compliance with FAR 8.4, ordering from Federal Supply Schedules.
- Rapid Procurement of best value services, avoiding costly, long-term acquisition requirements.
- Pre-negotiated service rates.
- Fedbizopps synopsis is not required.
- There is no ceiling limit on the amount of task orders.
- Blanket Purchase Agreements are available.
- Direct relationship between the contractor and the ordering agency.
- A Total Solutions provision allows teaming arrangements among GSA Schedule holders.

Ordering

Our GSA Schedule Contract offers: Easy to use contracting methods, rapidly executed task orders with minimum paperwork and maximum benefits.

Placing orders involves the following steps:

To ensure a best value determination, as required by FAR 8.404, services that require a statement of work must:

- Prepare a performance-based Statement of Work (SOW).
- Send your request for quote (RFQ) and SOW to three GSA Schedule contractors.
- Evaluate and make a Best Value selection for placing task orders.

To fill recurring requirements involving higher volumes of business covering extended periods of time, Blanket Purchase Agreements are available. Benefits of Blanket Purchase Agreements include:

- Reductions in paperwork and administrative overhead no need to repeat orders for on-going tasks.
- Mirrors a full service-contracting vehicle, without the excess procurement and evaluation overhead/costs.
- Volume discounts can be negotiated based on potential volume of business best quantity.